

Revolutionizing Access To and Results From the Early-Stage Asset Class

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## **Opportunity**

- Early-Stage = Unique Asset Class, ≠ Traditional, Later-Stage VC
- Ocrrespondingly high IRR (25-30% or better)
- Minimally Correlated with other Assets, thus Good for Portfolio Diversification
- Relatively Illiquid although Steadily Growing, thus Patience Required
- Deep-tech for Growth, Protection & Impact.



### **Problems**

- Bigger Investors Lack Patience, Tools, Resources, Outlook
   (Entrepreneurial vs. Institutional) to Find & Profit from Many, Murky,
   Unproven, Initially Small Opportunities
- Smaller, Local, Early Investors Lack \$ & Bandwidth to Participate
  Effectively in Multiple Later Rounds
- Most Qualified Investors (Large & Small) Don't Participate.



# Solution (i.e., Innovation, Strategy, Tricks of Trade)

- VC Fund Operating Early with Angels & Later with VC's, FO's, HNW's
- Maximize Returns through Early Discovery + Later Participation
- Broadened Franchise & Synergy/Integration for All Stakeholders
- Goal >= 10x Return in 10 Years (26% IRR Compounded) for LP's
- All Investments with Positive Impact.









### **Secret Sauces**

- Tech Experience & Resources (>50 yrs), not Dime/Dozen Experts w/o
  Skin in Game
- o Investment Experience (>20 yrs), with Proven Track Record
- Extensive Global Network for Early-Stage Discovery & Selection
- Effort, Humility & Complexity for Multi-Stage Search Strategy
- New, Small, Hungry, Unconventional, Agile & Aligned.



#### **Details**

- Standard 2 & 20 Fees, but ALL Committed \$ Invested, and NO Carry until All Committed Capital Returned with Interest
- Minimum Commitment \$25K, w/ >\$250K Allowed Co-Investment in Larger, Later Rounds
- Quartile Buckets (for Diversification and Return Optimization):
  25% -> 100's of "Best 1% of Best 1%" Companies, w/ Angels
  75% -> up to 50 Most Successful ("De-Risked") Companies
- Evergreen (Accounts) for Flexible \$ Withdrawal, Further Investment,
  Re-Investment
- Tax Awareness & Optimization (US IRS Sections 1045, 1202, 1244).

